

Overview of the updates and new materials for existing practitioners

Why change?

Based on customer feedback, we have updated the existing FIRO® course and products and produced some new materials to facilitate your practitioner experience, and enhance your client's experience of the FIRO framework.

The materials allow practitioners a smoother transition into the FIRO experience and its applications. We have produced 'feedback packages' for both the FIRO-B and FIRO Business instruments, so that you can choose which approach to use to ensure engaging, professional and memorable sessions.

What's different?

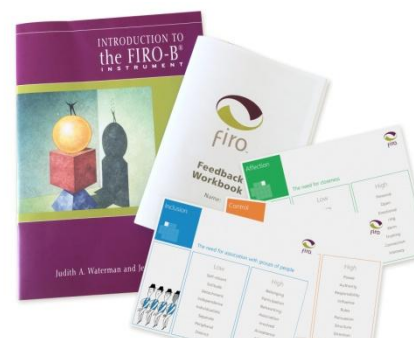
The following products are available in both FIRO-B and FIRO Business versions:

- New illustrations to demonstrate the need areas clearly
- Group feedback slides with facilitator notes
- Newly-designed exercises for each need area and facilitator notes
- FIRO Word Cards (for icebreaker sessions)
- FIRO Feedback Cards (for one-to-one sessions)
- FIRO Feedback Workbooks (as client takeaways)
- Scoring matrix (as client takeaway)
- Access to FIRO (FIRO-B and FIRO Business) videos which demonstrate use of the instrument in a variety of contexts (development and selection)

	Inclusion	Control	Affection	
Expressed behaviours				Total Expressed
Wanted behaviours				Total Wanted
	Total Inclusion	Total Control	Total Affection	Overall

You will also find a checklist to remind yourself of the best practice process when giving FIRO feedbacks.

In addition, you will be given access to ethical guidelines, technical information and other resources to increase your confidence as a practitioner and develop your FIRO knowledge.



How does this affect existing practitioners?

As a FIRO practitioner, you will have access to all of the materials on the FIRO Knowledge Bank at no extra cost. The [FIRO Feedback Cards](#) are available for purchase.

All other previously available [FIRO materials](#) can also still be purchased.