

What process do you use to make decisions?



- > Apply logical reasoning
- > Use cause-and-effect analysis
- > Seek objective truth
- > Decide using impersonal criteria
- > Focus on tasks
- > Provide a critique



- > Apply individual values
- > Understand others' viewpoints
- > Seek harmony
- > Decide according to personal circumstances
- > Focus on relationships
- > Offer praise

Remember, 'Thinkers' can feel and 'Feelers' can think

JUDGING

PERCEIVING

Facets

Systematic

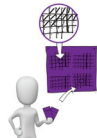


How a person organises their life



Casual

Planful



How a person plans their life outside of work



Open-Ended

Early Starting



How a person manages their time and tasks to achieve deadlines



Pressure-Prompted

Scheduled



How a person structures their daily life



Spontaneous

Methodical



When engaging in a task, how a person deals with the necessary sub tasks



Emergent

How a person makes sense out of what they have perceived

- > When implementing something new, what value do you put in piloting the approach?
- > When learning something, how important is it for you to understand the underpinning theory?
- > How much do you draw on your experience when solving a problem?

Gregarious



People who score on Gregarious enjoy working in teams and joining groups. They are often described as sociable and popularity is important for them.

Those scoring in the midzone can be comfortable in large or smaller groups depending on the situation and people involved. They tend not to want many intense relationships.

Intimate



People who score on Intimate value long-standing friendships that have developed over time. They differentiate between friends and acquaintances and value intimacy over popularity.