

Introspective **Synthesiser** Deep-thinking
Creative thinker **Radical ideas** Conceptual

Sees connections



Theoretical
Intellectual

Values complexity Philosophical **Serious**



Scholarly **Learning for its own sake**

Realistic Seeks new real-life experiences
Applies knowledge **Pragmatic** Expedient

Relishes reality **practical**

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Efficient Doer

Learns by doing **Action-oriented** Just do it



Outgoing Focus on results **Energetic**