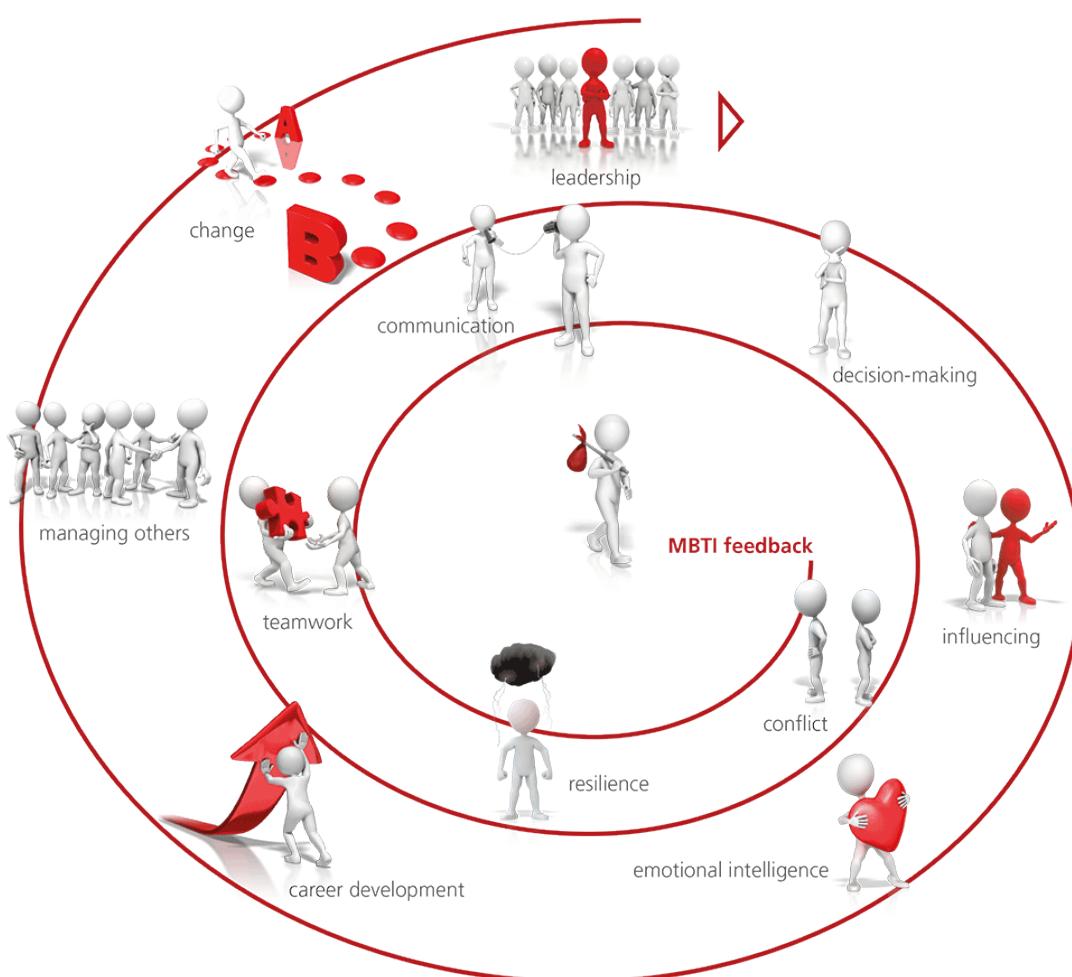


## MBTI® Personal Impact Report FAQs

### 1. How does the new report relate to other MBTI® reports?

Within the family of MBTI reports, the MBTI Personal Impact Report provides the greatest value to practitioners and end users because of the breadth of applications it covers. It is the ideal resource to support any development programme or coaching scenario as it will not only support individual application areas being considered and also encourages future exploration of how type impacts other development areas.



### 2. If a respondent decides that they have a different Best Fit type than their Reported Type, can I order a Best Fit report for them?

Yes, you can order a Best Fit Version of the report without charge if you have already generated an MBTI Personal Impact Report based on their reported type.

**3. How does the new report fit alongside some of the new products which support an MBTI feedback session?**

The Verification Version of the report includes a section that enables the practitioner and participant to work through an MBTI feedback session – it gives information on what preferences mean and shows reported type. We recommend using the MBTI Development Workbook alongside this verification process, as there is a wealth of information about preferences within the workbook that can help a participant's understanding of type and of their personality.

**4. How do I order the MBTI Personal Impact Report?**

The new report is now available from OPPassessment and is available to all MBTI-qualified practitioners.

**5. I am a Step II qualified practitioner. Can I generate the MBTI Personal Impact Report from a Step II questionnaire, as well as from a Step I questionnaire?**

Yes you can and this is true for all of our MBTI reports. This ensures that once your client has explored their Step I preferences, they can continue their Development Journey using a Step II report without the need to complete a further questionnaire.

**6. If I have already got credits for reports on OPPassessment, can I transfer these credits to the new MBTI Personal Impact Report?**

Yes you can – the Terms and Conditions around this are outlined below:

Notwithstanding Clause 6.2 of the Terms of Business for OPPassessment, customers holding Credit(s) in any OPP report may exchange these for Credit(s) in the MBTI Personal Impact Report subject to the following conditions:

- Where a Credit in one report is exchanged for a Credit in the MBTI Personal Impact Report, the expiry date of the original Credit (of 12 months from the date of original purchase) shall remain and shall thereafter apply to the exchanged report;
- Exchange of a Credit in a report in a different instrument for a Credit in the MBTI Personal Impact Report will be permitted provided you are qualified in the MBTI instrument;
- Any number of Credits may be exchanged however only one exchange transaction shall be permitted. Any subsequent request for an exchange of Credits thereafter will not be accepted;
- In order to exchange Credits, you should contact our Customer Support Team on 0845 603 9958 or [enquiry@opp.com](mailto:enquiry@opp.com). The exchange will be made within 24 hours of the request being accepted. There may be a small surcharge for exchange depending on your current level of Credits; our Customer Support Team will provide further information;
- There shall be no reimbursement on Credits given where an exchange of Credits results in an outstanding sum of money remaining, for example, if you wish to exchange Credits for a number of MBTI Profile Reports to Credits for one MBTI Personal Impact Report, any difference in value remaining after the exchange will not be reimbursable to you and will be forfeited;
- Where an exchange of a Credit in one report to a Credit in the MBTI Personal Impact Report results in a payment being due, for example where the Credit being exchanged is worth less than the Credit it is being exchanged for, the customer shall make this payment in immediately available funds;
- Where any Credit has been issued by OPP as part of a training workshop, for which the price is integral to the cost of such workshop, it will not be possible to exchange the Credit.