



Exploring Decision-Making Styles: An Application of MBTI® Step II™ Type

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Designed with your success in mind, this activity comes complete with everything you need to engage participants and reinforce type concepts so that individuals can apply the learning immediately post-training. The following materials are provided for this activity:

- Instructions
- PowerPoint® slides
- Handouts
- Facilitator tools

For more time-tested activities like this one, as well as for the how-to guidance and tools for facilitating experiential Myers-Briggs° activities that accelerate type learning, check out our popular Working with MBTI° Step II Results Facilitator Guide.

Looking to extend the learning further? Offer each participant a booklet from CPP's Introduction to Type series, available in print or PDF format—20 titles spanning a wide range of MBTI application topics, such as communication, conflict, team building, stress management, innovation, leadership, and more.





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OBJECTIVES

- To identify six possible decision-making styles according to Step II type
- To apply those styles to making a decision
- To illustrate the tendency to rely on one's own facets in making decisions

TIME FRAME

50-60 minutes

MATERIALS

- PowerPoint® slides 1–8
 - PowerPoint slide 1: "Decision-Making Styles"
 - PowerPoint slide 2: "Decision-Making Case"
 - PowerPoint slide 3: "Decision-Making Case" (cont.)
 - PowerPoint slide 4: "Decision-Making Styles Summary"
 - PowerPoint slide 5: "Decision-Making Styles Summary" (cont.)
 - PowerPoint slide 6: "Decision-Making Questions"
 - PowerPoint slide 7: "Decision-Making Questions Chart"
 - PowerPoint slide 8: "Keep in Mind ..."
- Handout: "Case Study"
- Handout: "Decision-Making Styles Summary"
- Handout: "Decision-Making Questions"
- MBTI® Step II® Profile or MBTI® Step II® Interpretive Report for each participant
- Flipchart, markers

FACILITATOR TOOLS

- "Decision Styles Tally"
- "Typical Comments of the Six Decision-Making Styles"